



Resulytics



**Customer Relationship Management**

By Resulytics Services Private Limited

# OUR STORY

Resulytics Services

*Resulytics Services Private Limited is a IT software & Analytics company located in Pune, having branch in Jaipur, Delhi, Noida ,Jharkhand, Bihar, Odisha, Assam. Resulytics Services is committed to provide paperless solution to Our Clients across the industry like Educational industry, MNC's , Offices , Healthcare Sector , Automobile industry, Real Estate , Start Up, etc. We strive to become a global paperless software solution company.*

*We are building a future without paper and intent is every citizen go for digitalization & paperless culture. "One day, all citizen across the nation will have the opportunity to attain an excellent digitalization & pollution free environment"*

# SERVICES

Resulytics Services

*VISITOR MANAGEMENT SYSTEM*

*APP DEVELOPMENT*

*SCHOOL MANAGEMENT SOFTWARE*

*WEBSITE DEVELOPMENT*

*HOSPITAL MANAGEMENT SOFTWARE*

*DIGITAL MARKETING*



*CRM*

*CREATIVE DESIGNING*

*GST RETURN*

*LOGO DESIGNING*

*FINANCE & ACCOUNTING*

*BROUCHER*

*TABLET SUPPLIER*

*INVENTORY MANAGEMENT*

# OVERVIEW

## Customer Relationship Management

- ✓ Reduce the involvement of manual administration work
- ✓ One man can control the business and Hand over responsibilities without losing control
- ✓ Improve productive and quality of work and efficiency
- ✓ Manage work properly and identifying areas for cost reduction and area improvement
- ✓ Maintained a quality relation with client
- ✓ Easy to manage day to day operation and easy to know about income, expenses, inventory and staff attendance.
- ✓ Very easy to manage the business.

# BENEFITS

- ✓ Readymade, out-of-the-box solution
- ✓ Quick implementation
- ✓ Support level agreement
- ✓ Documented & recorded data
- ✓ Manage multiple Offices
- ✓ Reduce the time spent by staff on administrative tasks and help them increase the time spend on core-competencies
- ✓ Increase productivity and quality
- ✓ Create a good and healthy relation with customers
- ✓ Goal set and KPI
- ✓ Performance and attendance



# FEATURES

## Customer Relationship Management

- ✓ Dashboard
- ✓ Calendar
- ✓ Mailbox
- ✓ File Manager
- ✓ Projects
- ✓ Tasks
- ✓ Bugs
- ✓ Opportunities
- ✓ Leads
- ✓ Stock
- ✓ Sales
- ✓ Tickets
- ✓ Knowledge Bas
- ✓ Transactions
- ✓ Client
- ✓ Departments
- ✓ Office Asset
- ✓ Attendance
- ✓ Time History
- ✓ Recruitment
- ✓ Payroll
- ✓ Announcements
- ✓ Utilities
- ✓ Reports
- ✓ User
- ✓ Settings
- ✓ Backup Database
- ✓ Private Chat
- ✓ Performance
- ✓ Leave Management
- ✓ Training

# CRM FEATURES

## DASHBOARD

- ✓ Income Today
- ✓ Total Income
- ✓ Expenses Today
- ✓ Total Expenses
- ✓ Invoice Today
- ✓ Paid Amount
- ✓ Payment Today
- ✓ Due amount
- ✓ Task in progress
- ✓ Bugs
- ✓ Open Tickets
- ✓ WIP Projects

## STOCK

- ✓ Items
- ✓ Supplier
- ✓ Purchase
- ✓ Return Stock
- ✓ Purchase Payment

## SALES

- ✓ Invoice
- ✓ Estimates
- ✓ Credit Note
- ✓ Recurring Invoice
- ✓ Payments Received
- ✓ Proposals
- ✓ Tax Rates
- ✓ Quotations List
- ✓ Quotations Form

## KNOWLEDGE BASE

- ✓ Knowledge Base
- ✓ Articles
- ✓ Category

# CRM FEATURES

## TRANSACTIONS

- ✓ Expenses
- ✓ Deposit
- ✓ Transfer
- ✓ Transaction Report
- ✓ Transfer Report
- ✓ Balance Sheet
- ✓ Bank & Cash

## OFFICE ASSTES

- ✓ Stock History
- ✓ Assign Stock
- ✓ Assign Stock Report

## ATTENDANCE

- ✓ Time History
- ✓ Time Change Request
- ✓ Attendance Report
- ✓ Mark Attendance

## RECRUITMENT

- ✓ Job Posted
- ✓ Job Application



# CRM FEATURES

## PERFORMANCE

- ✓ Indicator
- ✓ Give Appraisal
- ✓ Performance Report

## UTILITIES

- ✓ Holiday
- ✓ Goal Tracking

## REPORTS

- ✓ Sales
- ✓ Account Statement
- ✓ Expense Report
- ✓ Income Reports
- ✓ Income Vs Expense
- ✓ Report by Date
- ✓ Report by Month
- ✓ All Income
- ✓ All Expense
- ✓ All Transactions
- ✓ Project Tasks
- ✓ Project Bugs
- ✓ Projects Report

## SETTINGS

- ✓ Invoice Settings
- ✓ Estimate Settings
- ✓ Tickets & Leads Settings
- ✓ Theme Settings
- ✓ Working Days
- ✓ Leave Category
- ✓ Income Category
- ✓ Leads Status
- ✓ Lead Source
- ✓ Payment Method
- ✓ Menu Allocation
- ✓ Email Notification
- ✓ Backup Database

# CRM FEATURES

## FRONT DISPLAY / GENERAL INFO / SETTING

- ✓ Manage & update company and computer setting
- ✓ Easy to assign task
- ✓ User and role management
- ✓ Database backup and restore
- ✓ Import & Export data
- ✓ Dashboard, Email, SMS configuration
- ✓ Inbuilt email system for all users
- ✓ No paper files required
- ✓ Mass correspondences
- ✓ Internal (manual & automatic) notices to all users
- ✓ Change language as per required
- ✓ Module create as per role





*We are building a future without paper*

*By eliminating the 25 millions pieces of paper used by the government each year, we could save enough money to feed 2 million children, approx. 80,000 trees from being cut down daily, and save 32 hours of productivity to give people more time to spend doing what they love*

*Paper and paperboard is expected to grow at an average rate of 7.8% per year which means by 2025 India will be producing 49.0 million a year in this scenario we will eliminate this situation by our “**CRM**” technology*



*We strive to become a global paperless software solution company.*

*We are passionate in helping business through innovative technologies to reach and maximize their business ideas.*

*We are building a future without paper in India so our every citizen of India will go for digitalization & paperless culture*

## Our Offices :



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